





"There is no such thing as a great audit, but thanks to Texas Tax Group, it was seamless." - Mark Thompson, President and CEO

OVERVIEW

Smith Thompson Home Security, one of the largest independent home security companies in Texas, learned the hard way that facing the Texas Comptroller without representation can be a stressful, time consuming, and costly mistake. President and CEO, Mark Thompson, vowed it was one he would never make again. This is their story.

FIRST TIME UNDER AUDIT

Like many small business owners, Thompson chose to handle the audit himself. "I simply had no idea what I was getting into. Without extensive accounting records and audit experience, I was unable to prove or disprove some taxable activities." said Thompson.

Ultimately, a settlement was reached with the Comptroller despite Thompson feeling the tax was not owed. "I paid the price just to make it go away" explained Thompson. Unfortunately, this is an all too common outcome for businesses who choose self-representation.

THE COMPTROLLER RETURNS

More than ten years after his initial encounter with the Texas Comptroller, Thompson received another Audit Notification letter. He describes, "When I got that letter, I couldn't sleep. Remembering what I went through previously, I was completely dreading it." Recalling his vow to "never go it alone again", Thompson decided to get help, and reached out to Texas Tax Group.



TIME TO BRING IN THE EXPERTS

After an initial conversation with Texas Tax Group founder, Dino Marcaccio, Thompson was confident he had found the right audit defense team. Next, a meeting with tax specialist Daniel Holcomb immediately put Thompson at ease. He describes: "[Holcomb] met my wife and I at our office in Plano. He told us exactly what records we needed to gather, the best way to organize and present them, and then walked us through pre-audit preparation." Thompson went on to say that Holcomb made the whole process a lot less stressful.

BETTER PREPARATION = BETTER RESULTS

With help from Texas Tax Group, Thompson's second audit was faster, smoother and achieved a successful outcome. Instead of owing the state money, Smith Thompson Home Security received \$5,100 back in credits.

After navigating two Texas state tax audits, Thompson has a message for business owners facing an audit: "It's hard enough running your business, let alone find the time to learn what that state can and can't do. Don't even consider doing this yourself. The small amount of money you pay is nothing compared to the peace of mind you get from working with Texas Tax Group."

Texas Tax Group is here to get you through your audit. Texas Tax Group is a team of 15+ former Texas Comptroller State Tax Auditors and Tax Analysts with offices located in Houston, Dallas, San Antonio and Austin. Since 2007, we have represented more than 2,000 clients resulting in millions of dollars in reduced audit assessments and thousands of administrative hours saved. If you're under audit and looking for answers, check us out online or call **1-855-892-8348**, for a free 20-minute consultation, today!

